

# 2019 Company pulse

## WESTERN AUSTRALIAN SNAPSHOT

A nationwide survey of the general public and business leaders on expectations of business and business priorities.



Company Pulse: Western Australian snapshot provides a summary of the Company Pulse 2019 poll exploring the attitudes of business leaders and the general public towards the role of business in Australia.

Company Pulse 2019 follows on from CEDA's 2018 Community Pulse poll, which found that many Australians felt they had not benefited from Australia's prolonged period of economic growth but that large companies had. These results, coupled with evidence that trust in business has declined, prompted CEDA to investigate the perceptions and expectations of business held by the community, employees and business leaders.

Company Pulse 2019 provides insights to help re-build mutual trust and understanding between business and the general public. CEDA believes this will support improved policy outcomes for Australia. If Australia is to institute policy reform that allows business to succeed, the community needs to feel that the success of business is in their interest. To rebuild public trust, business first needs to understand what Australians value and how they expect large companies to behave. The results of the survey make it clear that the community now expects business to be accountable for more than just their own financial success.

The results also provide a sense of where the priorities of business and the public diverge. For example, business leaders are very focused on investing in R&D and new technology to improve their products and productivity, but the general public do not see these as important issues. However, lifting productivity is essential to delivering the wage increases prioritised by the general public. These points of divergence serve as a starting point for important conversations between the business sector and the community.

While this paper focuses on Western Australia, the full results of the poll are included in the report Company Pulse 2019.

### Download the full report and other state-specific companion papers at ceda.com.au/companypulse2019

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About CEDA: The Committee for Economic Development of Australia – is an independent, not-for-profit membership organisation. We identify policy issues that matter for Australia's future and pursue solutions that deliver better economic, social and environmental outcomes for Australia.

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## Western Australia

Results in Western Australia aligned closely with the national results with a few key exceptions:\*

- 1. West Australians are more likely to believe that out of all stakeholders large companies have a lot of responsibility to their employees (76 per cent vs 72 per cent nationally) and local communities where they operate (53 per cent vs 48 per cent nationally).
- 2. West Australians are less likely to believe that shareholders are the most important stakeholders for corporate leaders (six per cent vs nine per cent nationally).
- 3. West Australians are more likely to believe that large companies should do as much as they can to improve the whole country's performance on social issues and not just their own (46 per cent vs 43 per cent nationally).
- 4. West Australians are more likely to suggest that large companies are good or very good at managing the impacts on communities where they operate (61 per cent vs 55 per cent nationally).
- 5. West Australians are less likely to suggest that large companies are good or very good in terms of fair and correct tax contributions (41 per cent vs 45 per cent nationally).

## State profile Western Australia

Percentage of national economy	14 per
Largest industries	Mining constru- manuf
Businesses with 200+ employees (June 2018)	405
Businesses with 1–199 employees (June 2018)	82,976
Average weekly earnings (May 2019)	\$1781
Unemployment rate (July 2019)	5.9 per

Additional state-specific papers have been produced to summarise results from New South Wales, Queensland, South Australia and Victoria.

\* Total sample; Weight: Western Australia; base n = 406; total n = 3000. For Western Australia, the margin of error at the 95 per cent confidence interval is +/-4.9 per cent.

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# 72% OF PEOPLE



believe business should place EQUAL importance on ECONOMIC ENVIRONMENTAL and SOCIAL performance

# What should the **priorities** be for business?



- 1. Work/life balance for employees
- 2. Quality products
- 3. Staff well being

# BUSINESS LEADERS

- 1. Tailor products and services to customer needs
- 2. Shareholder returns
- 3. Training for staff

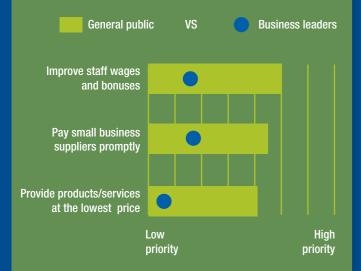


# **BABY BOOMERS**

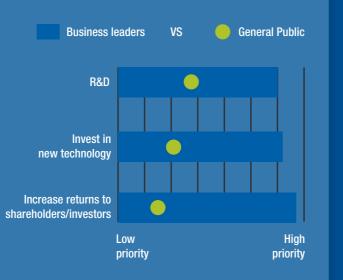
- 1. Environment
- 2. Ethical supply chains
- 3. Work/life balance for employees

- 1. Quality products
- 2. Pay small businesses promptly
- 3. Work/life balance for employees

## DISCONNECTS



# DISCONNECTS



# **MORE WOMEN** than men rank **environmental** and **social** issues as higher priorities for business.



# Take-aways for **business leaders**

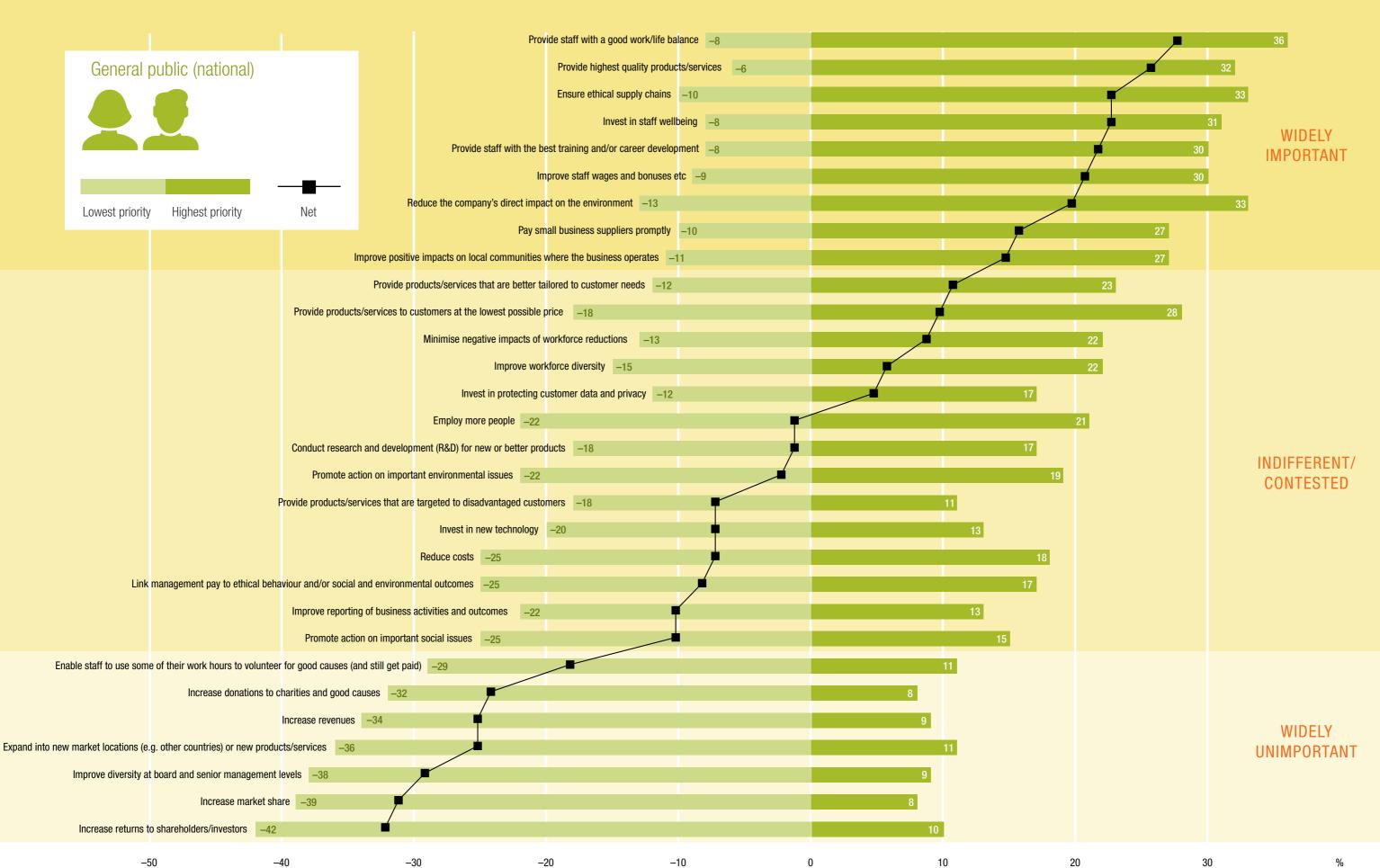
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of the general public support corporate leaders speaking out on issues of national importance...

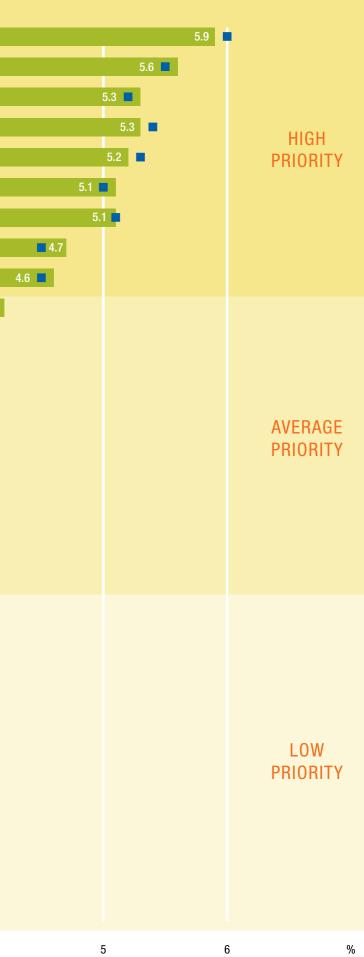
But less than



think business leaders are advocating in the national interest when they speak out. Figure 2: Assuming a company has steady revenues, is operating profitably and is meeting its minimum legal and regulatory requirements, what else do you think should be its highest and lowest priorities for ongoing investment and focus?



Western Australia	Provide staff with a good work/life balance (e.g. flexible hours for parents etc)				
National	Provide highest quality products / services				
	Provide staff with the best training and/or career development				
	Invest in staff wellbeing (e.g. preventative health, mental health etc)				
	Ensure ethical supply chains (e.g. no production sweat shops, modern slavery, anti-bribery etc)				
	Improve staff wages and bonuses etc				
Reduce the compare	ny's direct impact on the environment (e.g. lower carbon emissions, recycling, water efficiency etc)				
	Pay small business suppliers promptly				
Improve positive impacts on local commur	nities where the business operates (e.g. to assist vulnerable groups or boost local employment etc)				
	Provide products / services that are better tailored to customer needs			4.	.2
	Provide products / services to customers at the lowest possible price			4.0 🗖	
Minimise negativ	e impacts of workforce reductions (e.g. effective redundancy payments and support for re-skilling)			3.7 🗖	
Improve wor	kforce diversity (e.g. employ more people with a disability, or Indigenous peoples, older people etc)			3.6	
	Employ more people			3.4	
	Promote action on important environmental issues (e.g. climate change, deforestation etc)			3.4	
	Conduct research and development (R&D), for new or better products		3.0		
	Invest in protecting customer data and privacy		3.0		
	Reduce costs		2.9		
	Link management pay to ethical behavior and/or social and environmental outcomes		2.6		
Promote act	ion on important social issues (e.g. Indigenous reconciliation, domestic violence, human rights etc)		2.4		
	Invest in new technology (e.g. new IT systems, digital tools etc)		2.3		
	Enable staff to use some of their work hours to volunteer for good causes (and still get paid)	2			
Improve reporting of t	pusiness activities and outcomes (e.g. amount of taxes paid, social and environmental impacts etc)	2.0			
	Provide products / services that are targeted to disadvantaged customers	1.9			
	Expand into new market locations (e.g. other countries) or new products/services	1.6	-		
	Increase revenues	1.6			
		1.5			
	Increase returns to shareholders / investors	1.3			
	Increase donations to charities and good causes				
	Improve diversity at board and senior management levels	1.3			
	Increase market share	1.2			
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